



# MAJUS Consulting

YOUR MISSION MATTERS

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<b>AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT</b>				1. CONTRACT ID CODE	PAGE OF PAGES 1   2
2. AMENDMENT/MODIFICATION NUMBER PS-0004	3. EFFECTIVE DATE Jul 25, 2024	4. REQUISITION/PURCHASE REQUISITION NUMBER	5. PROJECT NUMBER (if applicable) MAS		
6. ISSUED BY CODE General Services Administration OFFICE OF IT SCHEDULE PROGRAMS 1800 F ST. NW WASHINGTON DC 20405		7. ADMINISTERED BY (if other than item 6) CODE GSA/FAS/QVOCC 10 CAUSEWAY ST BOSTON MA 02222			
8. NAME AND ADDRESS OF CONTRACTOR (Number, street, county, State and ZIP Code) MAJUS CONSULTING LLC 4041 POWDER MILL RD STE 116A CALVERTON, MD 207053106		(X)	9A. AMENDMENT OF SOLICITATION NUMBER		
			9B. DATED (SEE ITEM 11)		
			10A. MODIFICATION OF CONTRACT/ORDER NUMBER 47QTC23D00CL		
			10B. DATED (SEE ITEM 13) Aug 08, 2023		
CODE	FACILITY CODE				

### 11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers  is extended.  is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:  
 (a) By completing Items 8 and 15, and returning \_\_\_\_\_ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or electronic communication which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by letter or electronic communication, provided each letter or electronic communication makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)

### 13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NUMBER AS DESCRIBED IN ITEM 14.

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NUMBER IN ITEM 10A.
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
<input checked="" type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: See Block 13 Notes...
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor  is not  is required to sign this document and return \_\_\_\_\_ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

The above referenced contract, awarded under FSS Multiple Award Schedule (MAS) - Large Category - Information Technology is hereby modified as follows:

A. Pursuant to Clause 552.238-82, this contract is modified to add 30 Labor Categories to 54151S and 54151HEAL for an addition of services, per the attached spreadsheet, titled MOD\_Price\_Proposal\_Template\_SERVICES\_AND\_TRAINING\_April2024

Continue next page...

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) Sean Brijbasi		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) Sara Lindberg	
15B. CONTRACTOR/OFFEROR DocuSigned by:  A46483718576490... (Signature of person authorized to sign)	15C. DATE SIGNED 7/30/2024	16B. UNITED STATES OF AMERICA DocuSigned by:  48F70FC783AC4EE (Signature of Contracting Officer)	16C. DATE SIGNED 7/31/2024

Previous edition unusable

GSA Multiple Award Schedule (MAS) MAS contract: 47QTCA23D00CL. The base period of performance begins, 08/08/2023 and ends 08/07/2028, with potential of three (5) year options to follow.

**1. SINS:**

<b>SINS</b>	<b>Description</b>	<b>Large Category</b>	<b>Subcategory</b>
54151HEAL	Health Information Technology Services	Information Technology	IT Services
545151S	Information Technology	Information Technology	IT Services

**2. LABOR CATEGORIES, DESCRIPTIONS, YEAR 1 RATES (includes IFF w/o discount):**

Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Alternative	YEAR 1 Rate for (54151HEAL & 54151S) Contractor and Customer Facility
<b>Project Administrator</b>	General experience in management or administration of small project teams. Responsible for the administrative management of a system/software development task, such as delivery of progress reports, preparation of invoices and deliverables, and ensuring compliance with personnel security and training requirements.	HS	1	0 if Bachelor's	\$83.88
<b>Business Analyst</b>	Assist in applying common best practices for the industry to the customer using a knowledge base to create conceptual business models and to identify relevant issues and considerations in selecting and designing application software packages. Assess the operational and functional baseline of an organization and its organizational components and help to define the direction and strategy for an engagement while ensuring the organizational needs are being addressed. Identify information technology inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Support the development of functional area	Bachelor's	4	N/A	\$111.84

	strategies for enhanced IT.				
<b>Senior Project Director</b>	<p>Progressive years of experience in managing, directing and implementing Information Technology projects. Experience must include managing a diverse group of functional activities, and subordinate groups of technical and administrative personnel; management and control of large budgets and multiple resources; and demonstrated capability in managing complex commercial and government contracts. Overall responsibility for contract administration and program/task order management for Information Technology projects or programs. Coordinates resources among projects and ensures appropriate qualifications of staff for program/task teams. Reviews technical approaches to ensure that the proper systems/software development methodologies and procedures are followed in accordance with program/task order requirements, and ensures all products and services are of high quality and delivered on time and within budget limitations. Serves as liaison between Contractor personnel and the Contracting Officer's Technical Representative (COTR).</p>	Bachelor's	15	12 if PhD	\$167.76
<b>Senior Project Manager</b>	<p>Progressive years of experience in managing, directing and implementing Information Technology projects. Experience</p>	Bachelor's	10	N/A	\$161.21

	<p>must include managing a diverse group of functional activities, and subordinate groups of technical and administrative personnel; management and control of large budgets and multiple resources; and demonstrated capability in managing complex commercial and government contracts. Overall responsibility for contract administration and program/task order management for Information Technology projects or programs. Coordinates resources among projects and ensures appropriate qualifications of staff for program/task teams. Reviews technical approaches to ensure that the proper systems/software development methodologies and procedures are followed in accordance with program/task order requirements, and ensures all products and services are of high quality and delivered on time and within budget limitations. Serves as liaison between Contractor personnel and the Contracting Officer's Technical Representative (COTR).</p>				
<p><b>Quality Assurance Manager III</b></p>	<p>High level or proficiency, applicable experience and prior responsibility for the quality of systems/software products. Plans and leads project quality assurance activities, to include process quality and product quality on system/software development projects. Defines approaches to</p>	<p>Bachelor's</p>	<p>7</p>	<p>N/A</p>	<p>\$149.12</p>

	<p>functional, stress, load and/or integration testing of software modules and coordinates execution with lead programmers, customers, and other stakeholders. Researches and recommends supporting tools; directs or leads implementation of tool and process use. Identifies metrics for project management review and issue identification and mitigation.</p>				
<b>Sr. Software Engineer</b>	<p>Analyze and study complex system requirements. Design software tools and subsystems to support software reuse and domain analyses and manage their implementation. Manage software development and support using formal specifications, data flow diagrams, other accepted design techniques and industry standard or open-source tools. Estimate software development costs and schedule. Review existing programs and assist in making refinements, reducing operating time, and improving current techniques. Supervise software configuration management and deployment processes; identify and implement improvements. May manage portions or all project, in addition to technical duties.</p>	Bachelor's	7	N/A	\$139.80
<b>Senior Architect</b>	<p>Analyze and study complex requirements both within and across systems. Design systems and subsystems or identify alternate solutions. Manage all aspects of</p>	Bachelor's	7	N/A	\$167.76

	<p>an implementation and report to</p> <p>senior level client staff on progress. Manage system development and support using formal specifications, data flow diagrams, other accepted design techniques and industry standard or open-source tools. Estimate full life-cycle development costs and schedule and provide analyses of alternatives. Supervise system implementations, and direct improvements.</p>				
<b>Technical Writer</b>	Moderate proficiency in writing technical or business documentation. Writes or contributes to project documentation under direction of functional leads, to include user and help guides and manuals, reports, plans, and presentations. Creates graphical representations of data and concepts.	HS	1	0 if Bachelor's	\$79.22
<b>Programmer/Analyst</b>	Experience in applicable editors and programming languages. Implements approved requirements via software code, and performs or supports testing activities, as assigned by the project lead. Ensures version control of all software and leads portions of team CM and QA processes as directed.	Bachelor's	3	N/A	\$121.16
<b>Configuration Manager</b>	Provide configuration management planning. Describe provisions for configuration identification, change control, configuration status accounting, and configuration audits. Regulate the change process so that only approved and validated changes are incorporated into	Bachelor's	3	N/A	\$107.18

	product documents and related software.				
<b>Sr. Business Analyst</b>	Leverage industry best practices to guide customers in developing conceptual business models and identifying key issues in the selection and design of application software packages. Assess the operational and functional baselines of organizations and their components, helping to define the strategic direction and ensure that organizational needs are addressed. Identify IT inadequacies and deficiencies that impact the functional area's ability to meet organizational goals, and support the development of strategies to enhance IT capabilities.	Bachelors	5	N/A	\$134.98
<b>Lead Business Analyst</b>	Apply advanced industry best practices to assist customers in creating conceptual business models and addressing critical issues in selecting and designing application software packages. Evaluate the operational and functional baselines of the organization and its components, defining strategic direction and ensuring alignment with organizational needs. Identify and address IT inadequacies and deficiencies that affect the functional area's ability to meet organizational goals. Lead the development and implementation of strategies to enhance IT capabilities, driving organizational improvements and efficiency.	Bachelors	7	N/A	\$162.99
<b>Project Director</b>	With substantial experience in managing, directing,	Bachelors	12	N/A	\$155.85

	<p>and implementing Information Technology projects, this role involves overseeing a diverse array of functional activities and leading subordinate teams of technical and administrative personnel. The Project Director is responsible for managing and controlling significant budgets and multiple resources, demonstrating capability in handling complex commercial and government contracts. Key responsibilities include contract administration and program/task order management for IT projects or programs. The role involves coordinating resources across projects, ensuring that team members have the appropriate qualifications, and reviewing technical approaches to verify adherence to systems/software development methodologies and procedures. The Project Director ensures that all products and services meet high-quality standards and are delivered on time and within budget. Additionally, this position acts as a liaison between contractor personnel and the Contracting Officer's Technical Representative (COTR), facilitating effective communication and project execution.</p>				
<b>Project Manager</b>	<p>With extensive experience in managing and implementing Information Technology</p>	Bachelors	10	N/A	\$142.67

	<p>projects, this role involves overseeing a diverse range of functional activities and supervising teams of technical and administrative personnel. The Project Manager is responsible for the management and control of significant budgets and resources, and has demonstrated the capability to handle complex commercial and government contracts. Key duties include contract administration and program/task order management for IT projects or programs. This role coordinates resources across projects, ensuring that staff qualifications meet the requirements of program/task teams. The Project Manager reviews technical approaches to verify compliance with systems/software development methodologies and procedures, ensuring that all products and services are of high quality, delivered on time, and within budget constraints. Additionally, this position acts as a liaison between contractor personnel and the Contracting Officer's Technical Representative (COTR), facilitating effective communication and project execution.</p>				
<p><b>Program Manager</b></p>	<p>With a proven track record in managing, directing, and implementing complex Information Technology projects, the Program Manager oversees multiple projects and coordinates a diverse</p>	<p>Bachelors</p>	<p>12</p>	<p>N/A</p>	<p>\$206.98</p>

	<p>array of functional activities and subordinate technical and administrative teams. This role involves managing large budgets and extensive resources, demonstrating expertise in handling both commercial and government contracts. The Program Manager has overall responsibility for contract administration and program/task order management across a portfolio of IT projects or programs. They ensure the appropriate allocation of resources among projects and verify that team members possess the necessary qualifications. The Program Manager reviews and approves technical approaches to confirm adherence to industry best practices and methodologies, ensuring high-quality deliverables that are completed on time and within budget. This position serves as the primary liaison between contractor personnel and the Contracting Officer's Technical Representative (COTR), fostering clear communication and strategic alignment across all projects.</p>				
<p><b>Quality Assurance Manager</b></p>	<p>With a solid background in ensuring the quality of systems and software products, the Quality Assurance (QA) Manager assists in planning and executing project quality assurance activities. This role focuses on maintaining process and product quality in system and software development projects. The QA</p>	<p>Bachelors</p>	<p>7</p>	<p>N/A</p>	<p>\$135.21</p>

	<p>Manager defines approaches for functional, stress, load, and integration testing of software modules and collaborates with lead programmers, customers, and other stakeholders to ensure thorough testing execution. They research and recommend appropriate tools, support the implementation of tools and processes, and identify metrics for project management review, issue identification, and mitigation to ensure high-quality deliverables.</p>				
<p><b>Lead Quality Assurance Manager</b></p>	<p>With extensive experience and expertise in overseeing the quality of systems and software products, the Lead Quality Assurance (QA) Manager is responsible for planning, directing, and leading comprehensive project quality assurance initiatives. This role involves ensuring both process and product quality across multiple system and software development projects. The Lead QA Manager develops and implements advanced strategies for functional, stress, load, and integration testing of software modules, coordinating efforts with senior programmers, customers, and key stakeholders. They lead the research and selection of cutting-edge QA tools, oversee the adoption of best practices in tool and process implementation, and establish robust metrics for continuous project</p>	<p>Bachelors</p>	<p>10</p>	<p>N/A</p>	<p>\$176.79</p>

	management review, issue identification, and risk mitigation. This role ensures that all projects adhere to the highest quality standards, driving excellence and efficiency in the organization's software development lifecycle.				
<b>Software Engineer</b>	Analyze and study system requirements to design effective software solutions. Develop software tools and subsystems to support software reuse and domain analyses, managing their implementation using industry-standard design techniques and tools. Participate in software development and support activities, utilizing formal specifications, data flow diagrams, and open source tools. Assist in estimating software development costs and schedules. Review existing programs to refine and improve operating efficiency and techniques. Support software configuration management and deployment processes, identifying areas for improvement and implementing enhancements. Contribute to project management tasks as needed, while primarily focusing on technical duties.	Bachelors	3	N/A	\$135.21
<b>Lead Software Engineer</b>	With extensive experience in analyzing and studying complex system requirements, the Lead Software Engineer designs and oversees the development of advanced software tools and subsystems to support software reuse and domain analyses. This role manages the	Bachelors	7	N/A	\$176.79

	<p>implementation of these tools using formal specifications, data flow diagrams, and industry-standard or open source techniques. The Lead Software Engineer is responsible for estimating software development costs and schedules, reviewing existing programs to refine and enhance operating efficiency, and supervising software configuration management and deployment processes. They identify and implement improvements to optimize performance and quality. Additionally, the Lead Software Engineer provides strategic direction, leading project teams, mentoring junior engineers, and ensuring that technical solutions align with organizational goals. They may manage portions or all aspects of large-scale projects, ensuring that high standards are met throughout the software development lifecycle.</p>				
<p><b>Solution Architect</b></p>	<p>With extensive experience in analyzing and studying complex system requirements, the Solution Architect designs robust systems and subsystems or identifies alternative solutions to address organizational needs. This role manages all aspects of implementation and reports progress to senior client staff. The Solution Architect oversees system development and support using formal specifications, data flow diagrams, and industry-standard or open-</p>	<p>Bachelors</p>	<p>10</p>	<p>N/A</p>	<p>\$151.28</p>

	<p>source tools. They estimate full life-cycle development costs and schedules, providing thorough analyses of alternatives.</p> <p>Additionally, the Solution Architect supervises system implementations, directs improvements, and ensures that technical solutions are effective and aligned with organizational objectives.</p>				
<b>Lead Architect</b>	<p>With a deep expertise in analyzing and addressing complex system requirements, the Lead Solution Architect designs and oversees the development of advanced systems and subsystems, or identifies innovative alternative solutions. This role manages comprehensive implementation efforts and reports progress to senior client executives, ensuring alignment with strategic goals. The Lead Solution Architect leads system development and support using formal specifications, data flow diagrams, and industry-standard or open-source tools. They accurately estimate full life-cycle development costs and schedules, and provide in-depth analyses of alternatives.</p> <p>Additionally, the Lead Solution Architect supervises system implementations, directs continuous improvements, mentors other architects and technical teams, and ensures that all solutions are effective, scalable, and aligned with the organization's long-term objectives.</p>	Bachelors	12	N/A	\$222.36

<b>Sr. Technical Writer</b>	With advanced proficiency in writing technical and business documentation, the Senior Technical Writer independently develops comprehensive project documentation, including user and help guides, manuals, reports, plans, and presentations. This role collaborates closely with functional leads to ensure accuracy and relevance. The Senior Technical Writer also creates detailed graphical representations of data and concepts, ensuring that complex information is conveyed clearly and effectively to diverse audiences. Additionally, they review and refine documentation processes to enhance quality and consistency across projects.	Bachelors	5	N/A	\$102.83
<b>Lead Technical Writer</b>	As an expert in technical and business documentation, the Lead Technical Writer leads the development and management of comprehensive project documentation, including user and help guides, manuals, reports, plans, and presentations. This role provides direction to other writers and collaborates with functional leads to ensure documentation meets high standards of accuracy and clarity. The Lead Technical Writer excels in creating sophisticated graphical representations of data and concepts and implements best practices to streamline documentation processes. They mentor junior writers, ensuring the team's	Bachelors	7	N/A	\$129.55

	outputs are consistently of high quality and aligned with organizational goals.				
<b>Sr. Programmer/Analyst</b>	With extensive experience in applicable editors and programming languages, the Senior Programmer/Analyst is responsible for implementing approved requirements through high-quality software code. This role actively participates in or supports testing activities as assigned by the project lead, ensuring that all deliverables meet the specified requirements. The Senior Programmer/Analyst also ensures version control of all software, leading portions of team configuration management (CM) and quality assurance (QA) processes. Their expertise contributes significantly to the success of the project by maintaining high standards of software development and quality.	Bachelors	7	N/A	\$149.99
<b>Lead Programmer/Analyst</b>	As an expert in applicable editors and programming languages, the Lead Programmer/Analyst directs the implementation of approved requirements via precise and efficient software code. This role oversees and supports testing activities, ensuring thorough validation of all software components. The Lead Programmer/Analyst ensures rigorous version control of all software and leads the team in configuration management (CM) and quality assurance (QA) processes. By	Bachelors	10	N/A	\$168.98

	<p>providing strategic guidance and mentoring to the programming team, the Lead Programmer/Analyst ensures that all project deliverables are of the highest quality and align with organizational objectives.</p>				
<b>Sr. Configuration Manager</b>	<p>With substantial experience in configuration management, the Senior Configuration Manager is responsible for comprehensive configuration management planning. This role meticulously describes provisions for configuration identification, change control, configuration status accounting, and configuration audits. The Senior Configuration Manager regulates the change process, ensuring that only approved and validated changes are incorporated into product documents and related software. By maintaining rigorous standards and overseeing the implementation of configuration management processes, the Senior Configuration Manager ensures the integrity and consistency of project deliverables.</p>	Bachelors	7	N/A	\$134.99
<b>Lead Configuration Manager</b>	<p>As a highly experienced expert in configuration management, the Lead Configuration Manager leads and oversees the entire configuration management planning process. This role defines and implements detailed provisions for configuration identification, change control, configuration</p>	Bachelors	10	N/A	\$156.24

	<p>status accounting, and configuration audits. The Lead Configuration Manager regulates the change process with precision, ensuring that only approved and validated changes are incorporated into product documents and related software. By providing strategic direction and leadership, the Lead Configuration Manager ensures the highest standards of configuration management, driving the successful delivery and maintenance of project outputs.</p>				
<b>Junior Software Engineer</b>	<p>A Junior Software Engineer is responsible for assisting in the development, testing, and maintenance of software applications under the guidance of senior engineers. This role involves writing and debugging code, participating in code reviews, and performing unit testing to ensure software quality. The Junior Software Engineer collaborates with team members to understand project requirements and contribute to the implementation of software solutions. This position provides an excellent opportunity to develop technical skills and gain hands-on experience in software development.</p>	Bachelors	0	N/A	\$87.25
<b>Junior Business Analyst</b>	<p>A Junior Business Analyst supports the analysis and documentation of business requirements, helping to translate them into technical specifications for software development projects. This role involves gathering and analyzing data, creating</p>	Bachelors	0	N/A	\$82.56

	<p>process models, and assisting in the preparation of project documentation such as user guides and reports. The Junior Business Analyst works closely with stakeholders to understand their needs and supports the senior analysts in ensuring that project deliverables meet business objectives. This position is ideal for individuals looking to start a career in business analysis and gain foundational skills.</p>				
<b>Cloud Administrator I</b>	<p>A Cloud Administrator I is responsible for managing and maintaining cloud infrastructure, ensuring the availability and performance of cloud services. This role involves monitoring system health, performing routine maintenance, and troubleshooting issues as they arise. The Cloud Administrator I also assists in the implementation of cloud solutions and supports the deployment of applications in the cloud environment. This position requires a basic understanding of cloud platforms and provides a great entry point for those looking to build a career in cloud administration.</p>	Bachelors	0	N/A	\$116.50
<b>Cloud Administrator II</b>	<p>A Cloud Administrator II builds upon the foundational responsibilities of a Cloud Administrator I by taking on more complex tasks and leading cloud infrastructure projects. This role involves advanced troubleshooting, optimizing cloud resources, and</p>	Bachelors	2	N/A	\$134.99

	ensuring security and compliance standards are met. The Cloud Administrator II collaborates with development teams to implement cloud-based solutions and provides guidance to junior administrators. This position requires a deeper understanding of cloud technologies and experience in managing cloud environments.				
<b>Cloud Engineer</b>	A Cloud Engineer designs, develops, and implements cloud-based solutions to support organizational needs. This role involves creating and managing cloud infrastructure, automating deployment processes, and optimizing cloud resources for performance and cost-efficiency. The Cloud Engineer works closely with cross-functional teams to integrate cloud services with existing systems and ensures that cloud applications are secure and scalable. This position requires strong technical skills in cloud platforms and a solid understanding of cloud architecture.	Bachelors	3	N/A	\$142.44
<b>Sr. Cloud Engineer</b>	A Sr. Cloud Engineer leads the design and implementation of complex cloud solutions, providing technical expertise and strategic direction for cloud initiatives. This role involves overseeing the deployment and management of cloud infrastructure, ensuring best practices are followed for security, scalability, and reliability. The Sr. Cloud Engineer	Bachelors	7	N/A	\$171.93

	mentors junior engineers, conducts code reviews, and collaborates with stakeholders to align cloud strategies with business objectives. This position requires extensive experience with cloud technologies and a proven track record of successful cloud projects.				
<b>Lead Cloud Engineer</b>	A Lead Cloud Engineer is responsible for directing and managing all aspects of cloud engineering projects, from initial design to implementation and maintenance. This role involves setting technical standards, leading a team of cloud engineers, and ensuring the successful delivery of cloud solutions that meet business requirements. The Lead Cloud Engineer oversees the optimization of cloud resources, implements security protocols, and drives continuous improvement initiatives. This position requires exceptional leadership skills and in-depth knowledge of cloud architecture and best practices.	Bachelors	10	N/A	\$207.32
<b>Data Architect</b>	A Data Architect designs and manages the organization's data architecture, ensuring that data systems are scalable, secure, and aligned with business objectives. This role involves creating data models, defining data standards, and overseeing the integration of data across various systems. The Data Architect collaborates with IT and business teams to develop data strategies and solutions that support analytics,	Bachelors	5	N/A	\$116.50

	reporting, and business intelligence. This position requires strong analytical skills and extensive experience in data management and architecture.				
<b>Sr. Data Architect</b>	A Sr. Data Architect provides advanced expertise in designing and implementing data architecture solutions, leading initiatives to optimize data systems for performance and scalability. This role involves developing data governance policies, ensuring data quality, and integrating data from multiple sources. The Sr. Data Architect mentors junior data architects, collaborates with stakeholders to align data strategies with business goals, and oversees complex data projects. This position requires a deep understanding of data architecture principles and a proven ability to manage large-scale data environments.	Bachelors	7	N/A	\$140.81
<b>Lead Data Administrator</b>	A Lead Data Administrator oversees the administration of the organization's data systems, ensuring data integrity, security, and availability. This role involves managing database environments, optimizing data storage, and implementing backup and recovery solutions. The Lead Data Administrator leads a team of data administrators, provides technical guidance, and ensures compliance with data management best practices. This position requires extensive experience in database administration and	Bachelors	7	N/A	\$169.98

	strong leadership skills to effectively manage data resources and support organizational data needs.				
<b>Systems Analyst</b>	Analyze business processes and apply industry best practices to develop and implement software solutions. Perform quality assurance testing to ensure system functionality and reliability, and manage databases to maintain data integrity and security. Oversee configuration management processes to ensure system changes are tracked and controlled, and create detailed technical documentation to support system operations and maintenance. Collaborate with stakeholders to gather and document requirements, design system components, and ensure that organizational needs are met. Identify and address IT deficiencies to support organizational goals, and contribute to the development of strategies for enhanced IT capabilities.	Bachelors	3	N/A	\$98.41
<b>Sr. Systems Analyst</b>	Lead the analysis of complex business processes and apply industry best practices to design and implement sophisticated software solutions. Conduct and oversee comprehensive quality assurance testing to ensure system functionality, reliability, and performance. Manage and optimize databases, ensuring data integrity, security, and availability. Direct	Bachelors	7	N/A	\$109.25

	<p>configuration management processes, meticulously tracking and controlling system changes. Develop and maintain detailed technical documentation to support system operations and maintenance. Collaborate with senior stakeholders to gather and document precise requirements, architect system components, and ensure strategic alignment with organizational needs. Identify and address IT deficiencies, contributing to the development of strategies to enhance IT capabilities and system performance.</p>				
<b>Lead Systems Analyst</b>	<p>Oversee the end-to-end analysis, design, and implementation of enterprise-level software solutions, applying industry best practices and advanced methodologies. Lead quality assurance efforts to ensure the highest levels of system functionality, reliability, and performance. Strategically manage databases, optimizing for data integrity, security, and availability. Supervise configuration management processes, ensuring rigorous tracking and control of all system changes. Produce and manage comprehensive technical documentation to support system operations and long-term maintenance. Engage with executive stakeholders to define and document critical</p>	Bachelors	10	N/A	\$121.19

	requirements, architect scalable system solutions, and ensure alignment with organizational goals. Proactively identify and mitigate IT deficiencies, spearheading the development of innovative strategies to enhance IT infrastructure and system efficiency.				
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### 3. CONTRACT SUMMARY

1. **Estimated Award Value:**

**\$500000 Base Period:**

**\$125000 Option Period**

**1: \$125000 Option**

**Period 2: \$125000**

**Option Period 3:**

**\$125000**

2. **Solicitation Number:** 47QSMD20R0001

3. **Contract Period:** August 8, 2023, through August 7, 2028

4. **Business Size:** Small Business

5. **Business Types:**

<b>Business Type</b>	<b>Description</b>
27	27 - Small Disadvantaged Busin
2X	2X - For-Profit Organization
LJ	LJ - Limited Liability Company
OY	OY - Black American Owned
23	23 - Minority Owned Business

6. **Subcontracting Plan Type:** N/A and **Expiration:** N/A

**7. Items Awarded:**

SIN	Description	Large Category	Subcategory
54151HEAL	Health Information Technology Services	Information Technology	IT Services
54151S	Information Technology Professional Services	Information Technology	IT Services

**Labor Categories:**

54151S Information Technology  
Professional Services 54151HEAL Health  
Information Technology Services

**8. IFF Statement:**

552.238-80 Industrial Funding Fee and Sales Reporting (JUL 2020)  
(ALTERNATE I MAY 2019)

**9. Minimum Order Quantities:**

100

**10. Minimum Order Limit: \$ 100**

**11. Maximum Order Limit: \$ 500000**

**12. Geographic Coverage:**

SIN	Scope
54151HEAL	V - 48 States, DC
54151S	V - 48 States, DC

**13. Prompt payment Discounts:**

Discount1 :00.000 % if Payment is made  
within 00 days Discount2:00.000 % if  
Payment is made within 00 days Net 30  
days.

**Volume Discounts:**

1%, \$500,000

**14. MFC (Most Favored Customer)/BOA (Basis of Award) Customer:**

All Commercial Customers

**15. Approved Exceptions:**

MAJUS CONSULTING LLC offer dated April 4, 2023, and Final Proposal Revision dated August 1, 2023, submitted in response to standing Solicitation No 47QSMD20R0001, for Multiple Award Schedule MAS, is hereby accepted by the Government.

Request for Modification to Contract Number : **47QTCA23D00CL**

**Modification Type :**  
Add Labor Category and/or Service Offerings  
**Company Name :** MAJUS CONSULTING LLC  
**UEI Number :** FLBGC6P98HJ7  
**Modification Updated By :** sbrijbasi@majusconsulting.com  
**Modification Updated Date :** 2024-07-11 08:28:22  
**Modification Control Number :** 119GURF3

**Response to FAST Lane :** No

**MOD DESCRIPTION For Add Labor Category and/or Service Offerings :**

**Detailed Description :**  
Add labor categories to 54151S and 54151HEALSINS.

**ATTACHMENTS**

**Labor Category Descriptions** : MOD\_Price\_Proposal\_Template\_SERVICES\_AND\_TRAINING\_\_April2024.xlsx  
**Supporting Documentation** : GSA New LCATs Justification.xlsx  
MAJUS-GSA-47QTCA23D00CL Modification Cover Letter.docx

**AUTHORIZED NEGOTIATORS**

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**ROLE :** Authorized to sign  
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**NAME :** Jennifer Louden  
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**ROLE :** Authorized to sign  
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**VENDOR INFORMATION**

**BUSINESS NAME :** MAJUS CONSULTING LLC  
**TYPE OF ORGANIZATION :** Corporate Entity (Not Tax Exempt)  
**COMMON PARENT UEI NUMBER :**  
**DOING BUSINESS AS :**  
**BUSINESS TYPE :** Black American Owned, For-Profit Organization, Limited Liability Company, Minority-Owned Business, Small Disadvantaged Business.  
**ADDRESS1 :** 4041 POWDER MILL RD  
**ADDRESS2 :** STE 116A  
**CITY :** CALVERTON  
**STATE :** MD  
**ZIP :** 207053106  
**COUNTRY :** USA

**MAILING ADDRESS**

**BUSINESS NAME :** MAJUS CONSULTING LLC  
**ADDRESS1 :** 17115 OLD VIC BLVD  
**ADDRESS2 :**  
**CITY :** OLNEY  
**STATE :** MD  
**ZIP :** 20832  
**COUNTRY :** USA